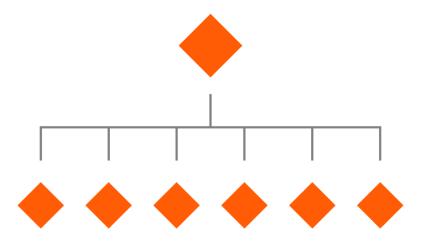
Brand Architecture Model Decision Tool

Questions your organization should ask while considering its brand architecture



Branded house architecture model

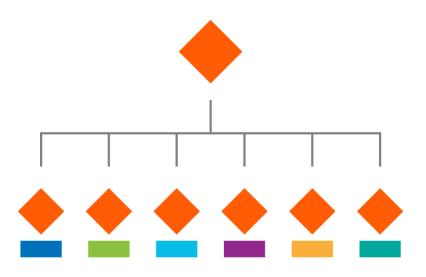
- Does the vision for your company revolve around one central brand proposition and promise?
- Will it be easy to tell one cohesive story that makes sense to audiences?
- Do all your products and services cater to similar customer segments?
- If yes, consider a branded house architecture model.



Branded house

Sub-brand architecture model

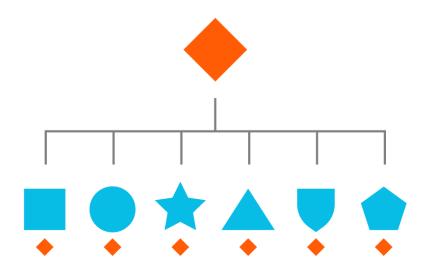
- Does your parent brand need flexibility to expand into new markets or sub-categories?
- Do products or services need to establish differentiated expectations or benefits that target specific customers?
- Does the entire organization share a unified mission, values, and purpose?
- If yes, consider a sub-brand architecture model.



Sub-brand

Endorsed brand architecture model

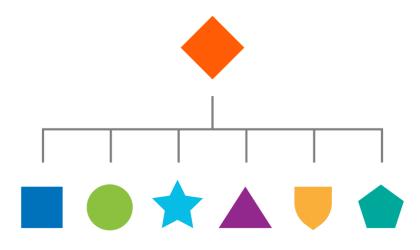
- Do products and services need unique identities to serve vastly different audiences?
- Do portfolio brands need help from the parent company to establish familiarity or credibility that's currently absent?
- Will the parent company's reputation be enhanced by its visible association with the portfolio brands?
- If yes, consider an endorsed brand architecture model.



Endorsed

House of brands architecture model

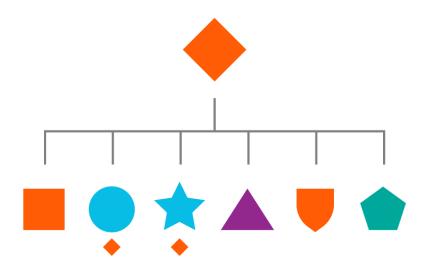
- Has your company acquired several businesses serving vastly different audiences?
- Is it hard to tell one cohesive story that makes sense to audiences?
- Would expanding into new markets alienate existing customers or put the parent brand's reputation at risk?
- If yes, consider a house of brands architecture model.



House of brands

Hybrid brand architecture model

- Do you have a mix of brands and sub-brands with significant equity in their respective markets?
- Do your independent brands need flexibility and to define a unique value proposition targeted to different audiences?
- Will other products or services benefit by being more closely associated with the parent brand?
- If yes, consider a hybrid brand architecture model.



Hybrid

Dig deeper

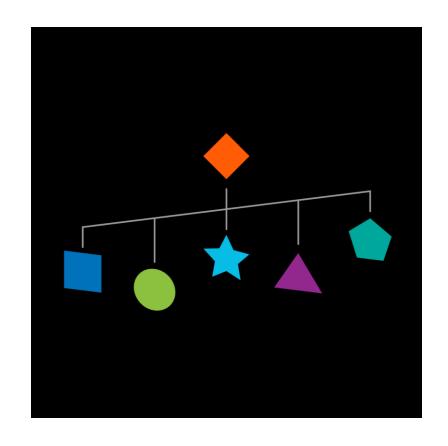
A clear brand architecture differentiates your offerings and enhances customer understanding.

Want to learn more?

Explore <u>Brand Architecture: choosing the best model to boost business</u> to learn more about these architecture models.

Need help defining your brand architecture? Sustena partners with organizations to assess, refine, and implement strategic brand updates.

Reach out to learn more.



Thank you!

